



中国太平
CHINA TAIPING

Minsheng Taiping Universal Life



Underwritten by:

中國太平人壽保險(香港)有限公司
CHINA TAIPING LIFE INSURANCE (HONG KONG) COMPANY LIMITED

In this brochure, TPLHK is the same as China Taiping Life Insurance (Hong Kong) Company Limited.
FBRO0010517E

Appointed Insurance Agency:

CMBC  **中国民生银行**
HONGKONG BRANCH 香港分行



About TPLHK

China Taiping Insurance Group Ltd (abbreviated as "China Taiping") is a Chinese state-owned financial and insurance group whose management headquarters is located in Hong Kong. China Taiping Life Insurance (Hong Kong) Company Limited (abbreviated as "TPLHK") is a wholly-owned life insurance subsidiary of China Taiping Insurance Holdings Company Limited (HK00966) under the China Taiping, which is responsible for life insurance business in Hong Kong.

Minsheng Taiping Universal Life

You need a smart and effective financial planning to protect and grow your fortune. "Minsheng Taiping Universal Life" ("the Plan") provides you with flexible financial planning and whole life protection. Once you have successfully enrolled the Plan, you can earn accumulated interest to meet your financial needs at different stages in life.

Product Features

Regular return for your savings

The Plan has a lock-in crediting interest rate and a minimum crediting interest rate. Interest will be accrued on the Account Value according to the crediting interest rate declared by TPLHK. You can enjoy a lock-in crediting interest rate of 4.5% per annum for the first three policy years. After the lock-in period, your Account Value will be accrued with a minimum crediting interest rate of not less than 3% per annum to enhance wealth growth.

Flexible choices to fit your needs

The Plan has a Premium Deposit Account that allows you to prepay premium for the Policy. Based on your financial status and needs, you may select from 2 different premium payment methods, including "Annual" or "Annual and Prepayment for the 2nd and 3rd Year Premium". Prepayment of the 2nd and 3rd Year Premium will enjoy a prepayment interest rate of 4.5% per annum which applies to any premiums paid but not due, enabling you to achieve your goals more easily*.

Financial flexibility for your needs

You can apply for Partial Withdrawal from the Policy to cope with any unexpected events. Withdrawal charges will apply**.

Peace of mind with whole life protection

This Plan is a whole life insurance with a premium term of only 3 years. If the Insured dies while the policy is in force, the Beneficiary will receive a Death Benefit consisting of 101% of Net Premiums Paid or Account Value, whichever is higher, plus Premium Deposit Account Balance (if any) and less any outstanding indebtedness due from you to us under this Plan.

Transparent charges

Fees and charges are clearly set out in the Plan, allowing your management goals under control.

Simple and easy application

Subject to our prevailing rules and regulations, only simplified underwriting is required for this Plan if the "accumulated sum assured of life coverage" of 101/105 death benefit product (including Premier Saving Series / Wealth Growth Series / Wealth Power Series / EliteJoy Series/ Diamond Club Series) is for less than or equal to USD500,000 and proposed insured is under the age of 65, no medical examination is required.

* The Premium Deposit Account will be completely withdrawn and transferred to the Account Value at the beginning of the 3rd Policy Year. Any interest accrued but not withdrawn will be non-interest bearing for the remaining term of the Plan.

** Withdrawal charges will be waived for the first 20% of the Account Value each policy year as at time of partial withdrawal.



Product Information

| Basic Information | |
|--|--|
| Issue Age (Previous Birthday) | From 15 days after birth to 65 years old |
| Benefit Term | Whole Life |
| Policy Currency | USD /HKD |
| Minimum Premium Per Year | USD10,000/ HKD80,000 |
| Premium Term | 3 Years |
| Premium Payment Method | Annual or Annual and Prepayment for the 2nd and 3rd year premium |
| Interest Rate Lock-in Period | The first three policy years |
| Crediting Interest Rate (during Lock-in Period) | 4.5% per annum |
| Minimum Crediting Interest rate (After Lock-in Period) | 3% per annum |
| Prepayment Interest Rate | 4.5% |

| Charges | | | | | | | | | | | | | | | | | | | | | | | |
|-------------------------------------|---|-------------|---|---|------|---|------|---|------|---|------|---|------|---|------|---|------|---|------|---|------|-----|----|
| Premium Charge | 6% for the first year premium payment 2.5% for the second year premium payment 0% for the third year and thereafter premium payments | | | | | | | | | | | | | | | | | | | | | | |
| Policy Fee | USD 6/ HKD 48 will be deducted from Account Value at the beginning of each policy month until the insured person is 120 years of age. Maximum Policy Fee is set at 0.15% of Account Value per month. The Policy Fee is not guaranteed and subject to TPLHK's sole discretion to change. | | | | | | | | | | | | | | | | | | | | | | |
| Surrender Charge/ Withdrawal Charge | <p>You will be subject to a Surrender Charge if the Policy lapse. For Surrender or Partial Withdrawals in the first nine policy years, the applicable Surrender Charge or Withdrawal Charge is set out in the following table.</p> <table border="1"> <thead> <tr> <th>Policy Year</th> <th>% of Account Value upon Surrender (Applicable to Surrender Charge) / % of Partial Withdrawal Amount upon Partial Withdrawal (Applicable to Withdrawal Charge)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>5.5%</td> </tr> <tr> <td>2</td> <td>3.5%</td> </tr> <tr> <td>3</td> <td>1.5%</td> </tr> <tr> <td>4</td> <td>0.5%</td> </tr> <tr> <td>5</td> <td>0.5%</td> </tr> <tr> <td>6</td> <td>0.5%</td> </tr> <tr> <td>7</td> <td>0.5%</td> </tr> <tr> <td>8</td> <td>0.5%</td> </tr> <tr> <td>9</td> <td>0.5%</td> </tr> <tr> <td>10+</td> <td>0%</td> </tr> </tbody> </table> <p>Withdrawal Charge is waived for the first 20% of the Account Value each policy year as at time of Partial Withdrawal. Any amount exceeding the first 20% of the said Account Value each year may be subject to a Withdrawal Charge based on the said excess amount. Upon surrender, if there is no Partial Withdrawal being made within the policy year of surrender, the first 20% of the Account Value is waived from Surrender Charge. No partial withdrawal is allowed more than once in each policy year.</p> | Policy Year | % of Account Value upon Surrender (Applicable to Surrender Charge) / % of Partial Withdrawal Amount upon Partial Withdrawal (Applicable to Withdrawal Charge) | 1 | 5.5% | 2 | 3.5% | 3 | 1.5% | 4 | 0.5% | 5 | 0.5% | 6 | 0.5% | 7 | 0.5% | 8 | 0.5% | 9 | 0.5% | 10+ | 0% |
| Policy Year | % of Account Value upon Surrender (Applicable to Surrender Charge) / % of Partial Withdrawal Amount upon Partial Withdrawal (Applicable to Withdrawal Charge) | | | | | | | | | | | | | | | | | | | | | | |
| 1 | 5.5% | | | | | | | | | | | | | | | | | | | | | | |
| 2 | 3.5% | | | | | | | | | | | | | | | | | | | | | | |
| 3 | 1.5% | | | | | | | | | | | | | | | | | | | | | | |
| 4 | 0.5% | | | | | | | | | | | | | | | | | | | | | | |
| 5 | 0.5% | | | | | | | | | | | | | | | | | | | | | | |
| 6 | 0.5% | | | | | | | | | | | | | | | | | | | | | | |
| 7 | 0.5% | | | | | | | | | | | | | | | | | | | | | | |
| 8 | 0.5% | | | | | | | | | | | | | | | | | | | | | | |
| 9 | 0.5% | | | | | | | | | | | | | | | | | | | | | | |
| 10+ | 0% | | | | | | | | | | | | | | | | | | | | | | |



Surrender Benefit & Death Benefit

| | |
|--------------------------|--|
| Surrender Benefit | Composed of : a) Account Value b) less Surrender Charge and Prepaid Premium Clawback Charge (if any) c) less any outstanding indebtedness due from you to us under the Policy (if any) d) plus Premium Deposit Account balance (if any) |
| Death Benefit | Composed of : a) higher of the following at the date of claim - 101% of the Net Premiums Paid for the Plan - Account Value b) less any outstanding indebtedness due from you to us under the Policy (if any) c) plus Premium Deposit Account balance (if any) |

Other Information

| | |
|---------------------------|---|
| Partial Withdrawal | The amount requested to be withdrawn by way of Partial Withdrawal request must be no less than the minimum Partial Withdrawal amount (USD1,500/ HKD12,000) and subject to maintaining the minimum Account Value (USD10,000/ HKD80,000) after withdrawal. No Partial Withdrawal is allowed more than once in each Policy Year. |
| Policy Loan | A minimum loan amount of USD1,000/ HKD8,000 and a maximum amount not exceeding ninety percent (90%) of the Surrender Benefit. |

Important Information

This brochure is for reference only. Please refer to the policy contract for the detailed terms and conditions of the cover. We would like to remind you to review the relevant product materials provided to you and seek independent professional advice if necessary.

Crediting Interest Rate of Universal Life Policies

In line with our Investment Philosophy, we aim to achieve long-term stable Crediting Interest Rate. It is expected that this Plan will invest in a basket of asset classes, and after deducting applicable fees, we will determine the Crediting Interest Rate under different circumstances. We will review and determine the Crediting Interest Rate, and declare to the policyholders at least once a year.

To avoid market fluctuation leading to significant volatility of Crediting Interest Rate, as a general rule, the Crediting Interest Rate will be smoothed out in order to reduce large short-term fluctuations. Smoothing will be performed when the targeted and hypothetical Crediting Interest Rates differ significantly, thus maintaining a long-term stable Crediting Interest Rate.

To determine the Crediting Interest Rate, the following factors are the key considerations:

- Current and forecasted financial stability of the fund, and its ability to support the minimum Crediting Interest Rate if applicable.
- Maintaining a long-term stable Crediting Interest Rate expectation.
- Investment Returns: This Plan will invest in a basket of asset classes, including but not limited to stocks, real estates, government bonds, corporate bonds, funds, alternative investments, cash and etc., its realized gains and unrealized gains due to price fluctuations in its underlying assets.
- Surrenders: Including policy surrender, partial withdrawal and policy lapse, and their corresponding impact on the underlying investment of the products.
- Claims: Any claims or compensation applicable costs;
- Expenses: Any insurance policy applicable expenses, including commission and general administrative expenses etc.

You may browse TPLHK's website (<http://tplhk.cntaiping.com/>) to find out its Crediting Interest Rate history for reference purposes. Please be reminded that the Crediting Interest Rate shown on the website are before the deduction of any relevant policy charges (e.g. Premium Charge, Policy Fee, etc). Please note that past performance of Crediting Interest Rate is not an indicator for its future performance.

Investment Philosophy and Strategy

Our investment philosophy is to achieve long-term stable growth with an investment risk controlled long term mechanism. We aim to provide stable returns for policyholders and protect their interests and reasonable expectations.

Our investment strategy is to invest with active managed strategies through multiple asset classes with diversified investment risks while providing potential stable returns under different economic conditions. Under normal condition, it is expected that this Plan will invest in a basket of asset classes, which includes but not limited to stocks, real estates, government bonds, corporate bonds, funds, alternative investments, cash and etc.

The asset allocation under the long-term investment strategy is illustrated as below:

| <u>Asset Category</u> | <u>Long-Term Target Allocation (%)</u> |
|-------------------------------|--|
| Fixed Income and Alternatives | 60% to 100% |
| Equity and Fund | 0% to 40% |

Our investment strategy will be continuously adjusted to adapt new market and economic conditions. We will regularly review our long-term investment strategy to ensure they are aligned with our business and financial objectives. If there is any substantial change in the investment strategy, we will inform the policyholder of the change, the reasons for the change and the policy implications.



Key Product Risks

Minsheng Taiping Universal Life is issued and underwritten by China Taiping Life Insurance (Hong Kong) Company Limited ("TPLHK"). Please note the following Key Product Risks.

1. Exchange Rate Risk

The application of this Plan with the policy currency denominated in a foreign currency is subject to that foreign currency's exchange rate and currency risk. The foreign currency may be subject to the relevant regulatory bodies' control (for example, exchange restrictions). If your home currency is different from the policy currency of this Plan, please note that any exchange rate fluctuation between your home currency and the policy currency of this Plan will have a direct impact on the amount of premium required and the value of the benefit(s) to be received. For instance, if the policy currency of the Plan depreciates substantially against your home currency, the potential loss arising from such exchange rate movement may have a negative impact on your benefits to be received from the Plan and your burden of the premium payment. You may browse TPLHK official website (<http://tplhk.cntaiping.com/>) to find out the latest prevailing exchange rate for reference.

2. Early Surrender Risk

The liquidity of an insurance policy is limited. You should hold the policy until the end of benefit term and reserve adequate liquid assets for emergency use. While the policy is in force, the policyholder may terminate the policy by sending a written termination request. If the policy is terminated or surrendered before the end of benefit term of the policy, the Surrender Benefit received by the policyholder may be less than the total amounts of premium paid.

3. Premium Term Risk

The minimum premium term of this Plan is a three-year premium payment period. Non-payment of premium within the premium term may result in loss of coverage and financial loss.

4. Fee and Charges Risk

For the scales of charges used in the Basic Plan, please refer to the section of "Charges" of this brochure. The current scale of charges, unless otherwise specified, is not guaranteed and is subject to the company's sole discretion to change with prior written notice to policyholders 1 month before it becomes effective.

5. Account Value Risk

The policy may lapse when the Account Value falls to zero or becomes negative.

6. Termination Conditions

This Basic Plan will terminate automatically upon the following whichever the earliest:

- (i) upon the death of the insured; or
- (ii) upon the surrender of the policy in accordance with its terms; or
- (iii) if any Premium or indebtedness remains unpaid at the end of the Grace Period; or
- (iv) if the amount of the outstanding indebtedness (including accrued interest) under the Policy exceeds 100% of the Surrender Benefit.

On termination of your Basic Plan, all benefits under all Supplementary Contract (if any) will also terminate.

Termination of your policy under the circumstances stated above will not affect any claim or benefit arising prior to such termination unless otherwise stated.

7. Credit Risk of Issuer

The Plan is issued and underwritten by TPLHK. Your policy is subject to the credit risk of TPLHK. Your premiums paid form part of TPLHK's assets and you have no direct or secured rights over any of those assets. Your only recourse is against TPLHK and in the event of its insolvency, you may lose all the premium paid as well as any benefits under the policy.

8. Inflation Risk

If the annual inflation rate is higher than the Crediting Interest Rate, the purchasing power of the Account Value will be affected or cancelled out by inflation.

9. Key Exclusion

No Death Benefit shall be paid if the insured commits suicide, whether sane or insane, within one (1) year after whichever is the later of (i) the Issue Date; (ii) the Effective Date as indicated in the relevant Endorsement or Supplementary Contract and (iii) the Reinstatement Date, TPLHK's liability under the policy will be limited to a refund of the Basic Plan Premiums paid, without interest and after deducting any indebtedness to TPLHK under the policy. In the case of reinstatement, the refund of the Basic Plan Premiums will be calculated from the Policy Issue Date.

10. Further Assessment

If the "accumulated sum assured of life coverage" of 101/105 product (including Premier Saving Series / Wealth Growth Series / Wealth Power Series / EliteJoy Series/ Diamond Club Series) exceeds USD250,000 and proposed insured is of the age of 65 or above, full health declaration and full underwriting are required. If the "accumulated sum assured of life coverage" of 101/105 product exceeds USD500,000, full underwriting is required and subject to individual consideration. Otherwise, simplified underwriting will be proceed.

Definition of "sum assured of life coverage": the maximum amount of death benefit during the coverage period is calculated as below:

- For 101 product (such as Diamond Club Series):
yearly premium x total payment term x 1%
- For 105 product (such as Premier Saving Series):
yearly premium x total payment term x 5%
- For other life product: 100% of basic sum assured
- For Critical Illness product which contain death benefit:
100% of the basic sum assured

11. Investment Risk

The Plan involves investing in a basket of assets including exposures to global equities, bonds and alternative investments. The Crediting Interest Rate and any non-guaranteed benefits of the Plan will be adversely affected by the fluctuations of the global capital market, which is exposed to interest rate risk, equity risk, credit spread risk, real estate price risk, liquidity risk, foreign exchange rates risk and counterparty risk.

12. Risks from withdrawal

Should you choose to obtain partial withdrawal from the policy, there is a risk that the interest generated in the policy is unable to cover the policy charges, and lead to 1) reduction in Death Benefit and 2) Policy lapses and 3) shorter life protection period.

13. Prepaid Premium Clawback Charge

Prepaid Premium clawback is permitted for the Prepaid Premium, subject to a clawback charge of USD 260, or 3.5% of clawback amount, whichever is higher. The clawback charge would be deducted from the Account Value. No interest would be accrued to the policyholders if the Prepaid Premium is clawed back. Partial clawback is not permitted. We reserve the right to review and adjust the clawback charge from time to time.

Remarks

1. The Insured's age is calculated based on the age of his/her previous birthday.

Cancellation Right

A customer who has purchased this Plan has a right to cancel the policy within the cooling-off period and obtain a refund of any premium(s) paid less any withdrawals. Provided that no claim has been made, the customer may cancel the policy by giving written notice to TPLHK during the cooling-off period, namely within 21 days after: (1) the

delivery of the policy or (2) issue of a notice informing the availability of the policy and expiry date of the cooling-off period to the customer/his/her representative, whichever is earlier. The premium will be refunded in the currency of premium payment at the time of application for this policy. If the currency of premium payment is not the same as the plan currency, the refundable premium amount in plan currency under this policy will be converted to the currency of premium payment at the prevailing currency exchange rate as determined by TPLHK in our absolute discretion from time to time upon payment. After the cooling-off period expires, if a customer cancels the policy before the end of benefit term, the actual cash value may be substantially less than the total amount of premiums paid.

Important Notes:

- "Minsheng Taiping Universal Life" ("the Plan" or "this Plan") is underwritten by China Taiping Life Insurance (Hong Kong) Company Limited ("TPLHK"). China Minsheng Banking Corp., LTD ("CMBC") is an insurance agent authorized by TPLHK.
- TPLHK is authorized and regulated by Office of the Commissioner of Insurance ("OCI") to carry on long-term business in the Hong Kong Special Administrative Region of the People's Republic of China ("HKSAR").
- TPLHK reserves its sole right to determine whether any application for the Plan is acceptable or not in accordance with the information submitted at the time of application by the Proposed Insured and/or Insured Person.
- TPLHK reserves the right to amend, suspend, terminate or amend the relevant terms of the Plan at any time at its sole discretion without prior notice. In case of any dispute, the decision of TPLHK shall be final.
- The Plan is a product of TPLHK but not CMBC and it is intended only for sale in the HKSAR.
- This promotional material is for reference only. Details of the coverage of the Plan are subject to the terms and conditions stipulated in the policy by TPLHK.
- For any eligible disputes (as defined in the Terms of Reference for the Financial Dispute Resolution Centre in relation to the Financial Dispute Resolution Scheme) arising between CMBC and the customer out of the selling process or processing of the related transaction, CMBC will enter into a Financial Dispute Resolution Scheme process with the customer, but any disputes over the contractual terms of the Plan should be resolved between the customer and TPLHK directly.